Enrollment Broker



About the Enrollment Broker

The Enrollment Broker is responsible for choice counseling for health plan and primary care provider (PCP) selection; as part of this, the Enrollment Broker is also responsible for mailing all notices and handling enrollment.

An Enrollment Broker is an entity that performs choice counseling or enrollment activities, or both. Eligibility services are completed by NC Medicaid, not by the Enrollment Broker. Enrollment Brokers and subcontractors must not have direct or indirect financial ties to any Health Plan or healthcare provider that furnishes services in the same state where the Enrollment Broker work is performed.

Source: The Centers for Medicare & Medicaid Services (CMS) Code of Federal Regulations 42 CFR § 438.810 - Expenditures for enrollment broker services



What is Medicaid Transformation?

Medicaid Transformation is changing the way most people receive Medicaid services. NC Department of Health and Human Services (NCDHHS) will transition Medicaid and NC Health Choice from fee-for-service to Managed Care.

What is Managed Care?

Under NC Medicaid Managed Care, the State has contracted with Prepaid Health Plans (PHPs) that will assume all the risk for the members they cover. PHPs will be paid a pre-determined set rate per person to provide health care services. Beneficiaries will be able to choose their health plan.

Who is impacted?

Approximately 1.6 million of the current 2.3 million Medicaid beneficiaries will transition to NC Medicaid Managed Care. These beneficiaries are referred to as the "crossover population."



What is Medicaid Transformation?

What is the EBCI Tribal Option?

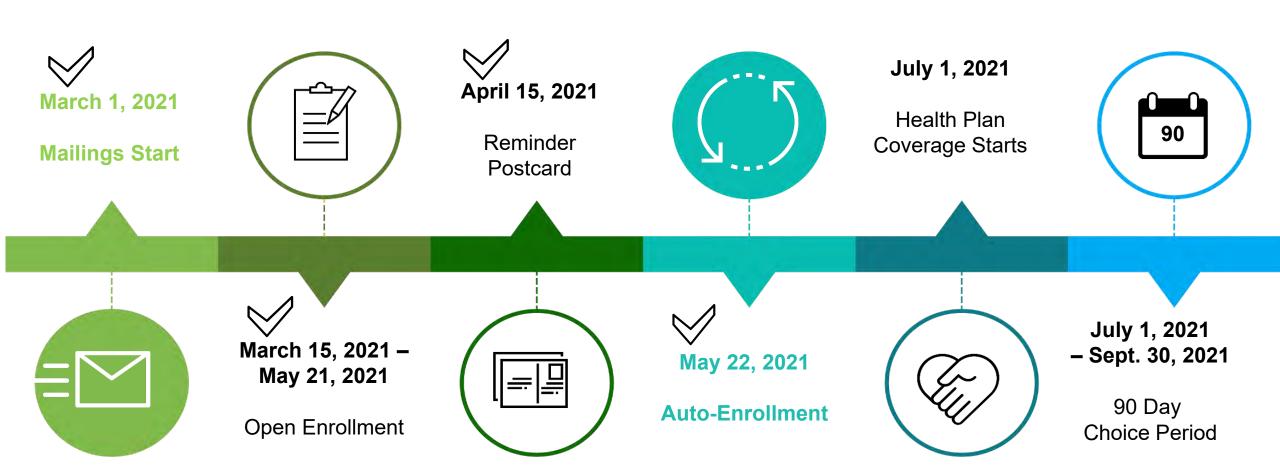
The State has contracted with the Cherokee Indian Hospital Authority (CIHA) to support the Eastern Band of Cherokee Indians (EBCI) in addressing the health needs of American Indian/Alaskan Native Medicaid beneficiaries. This new delivery system, the EBCI Tribal Option, will manage the health care for Tribal Medicaid beneficiaries primarily in Cherokee, Graham, Haywood, Jackson, and Swain counties.

Who is impacted?

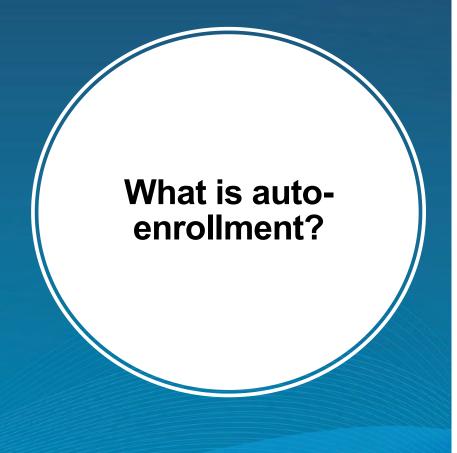
Approximately 4,000 Tribal Medicaid beneficiaries will transition to NC Medicaid Managed Care.



NC Medicaid Managed Care Transition Timeline







Auto-Enrollment

Auto-Enrollment

May 22, 2021 – May 26, 2021

- Beneficiaries who did not choose a health plan during open enrollment were automatically enrolled in one. A PCP was assigned as well.
- Exempt beneficiaries stayed in NC Medicaid Direct.
- Tribal-Exempt and Tribal-Excluded beneficiaries living in the 5-county service area were auto-enrolled in the EBCI Tribal Option.

Sample Mandatory Confirmation Notice



Questions? Go to ncmedicaidplans.gov. Or call us at 1-833-870-5500 (TTY: 1-833-870-5588). The call is free. We can speak with you in other languages.

Patricia A. Jones 1234 Any Main Street Raleigh, NC 27603-1000 March 1, 2021

Dear Patricia A. Jones:

Your health plan

You chose a health plan, or we chose one for you. The people listed below can start getting services from the health plan on the start dates below. If you chose a primary care provider (PCP), your PCP is listed below.

| Name / ID Number | Health Plan / Start Date / Phone | PCP / Address / Phone |
|-------------------|----------------------------------|-----------------------|
| Patricia A. Jones | WellCare | Dr. Betty Phillips |
| XXX-XX-XXXX | July 1, 2021 | 101 Blair Street |
| | 1-866-799-5318 | Raleigh, NC 27699 |
| | | 919-855-6200 |

If you want to keep your health plan

You can stay in the health plan listed in this letter. You do not have to do anything.

If you want to change your health plan, choose a new health plan by September 30, 2021

All health plans are required to have the same Medicaid services. Some health plans provide added services like programs to help you quit smoking. To learn more about the health plans and the services they offer:

- . Go to nomedicaidplans.gov.
- . Use the NC Medicaid Managed Care mobile app. To get the free app, search for
- NC Medicaid Managed Care on Google Play or the App Store.

More on back ▶

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To get this information in other languages or formats such as large print or audio, call **1-833-870-5500**.

- Call us at 1-833-870-5500 (TTY: 1-833-870-5588).
- . Read the Health Plan Choice Guide in the enrollment packet mailed to you.

To change your health plan, go to ncmedicaidplans.gov or use the NC Medicaid Managed Care mobile app. Or call us at 1-833-870-5500 (TTY: 1-833-870-5588).

If you change your health plan before June 30, 2021, the new health plan will start on July 1, 2021

After you enroll, your health plan will send you information and a new ID card. You will use your ID card to get health care services. If you have questions, call your health plan at the number listed on your ID card.

If you don't change your health plan by September 30, 2021

You will stay in your health plan until your Medicaid recertification date, unless you have a special reason. Reasons are listed on the Health Plan Change Request form. For a copy of the form, go to nomedicaidplans.gov.

We will send you another letter telling you when you can choose a new health plan without a special reason.

If you need certain services to address needs related to developmental disability, behavioral health, traumatic brain injury, or substance use disorder

You may have more choices. To learn more about your choices, call us at 1-833-870-5500 (TTY: 1-833-870-5588).

Questions?

We can help. Go to namedicaidplans.gov. You can also use the "chat" tool on the website. Or call us at 1-833-870-5500 (TTY: 1-833-870-5588). Our extended hours are from 7 a.m. to 8 p.m., 7 days a week. The call is free. You may need your Medicaid ID number when you call or go to the website.

Thank you, NC Medicaid Team

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After Auto-Enrollment

After Auto-Enrollment

What is next?

- 97% of beneficiaries eligible to transition to NC Medicaid Managed Care chose or were auto-enrolled in a health plan that has their primary care provider (PCP) in-network.
- The Enrollment Broker is here to help you:
 - Answer any questions you may have
 - Provide choice counseling
 - Change health plans (if you wish to change)
 - View health plans that a provider is contracted with

Enrollment Broker Services in North Carolina















Roles and Process

DSS

Determine Eligibility

Refer Beneficiaries to the Enrollment Broker



NC MEDICAID

Define Population as Mandatory, Exempt or Excluded

Auto-Enrollment

2

ENROLLMENT BROKER

Mails Notice and Enrollment Packet to Beneficiaries

ENROLLMENT BROKER

Choice Counseling and Health Plan Enrollment

Outreach

5

HEALTH PLAN

Sends Health Plan Information to Members

How to Support Members:

- 1. Direct them to <u>ncmedicaidplans.gov</u> to learn more.
- Direct them to <u>ncmedicaidplans.gov</u> to chat with an Enrollment Specialist.
- Direct them to download and use the NC Medicaid Managed Care mobile app.
- 4. Tell them to call 1-833-870-5500 (TTY: 711 or RelayNC.com) to speak with an Enrollment Specialist. The call is toll free.

SUPPORT TOOLS









Website: ncmedicaidplans.gov



The NC Medicaid Managed Care website provides an integrated experience for members to manage their health plan choice needs. This is a great resource to direct members for questions about the health plans. The website includes the following tools and information:

- Questions and answers
- Health Care Option Guide
- Medicaid and NC Health Choice Provider and Health Plan Lookup Tool
- Meetings and Events

Enrollment Specialists are available via a chat tool to answer questions.

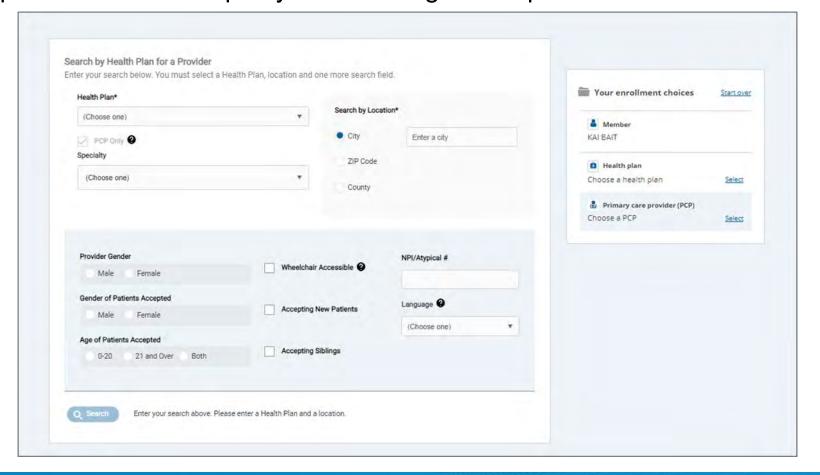




Medicaid and NC Health Choice Provider and Health Plan Lookup Tool



A comprehensive search capability supports members who wish to maintain their existing provider relationships by streamlining health plan selection.

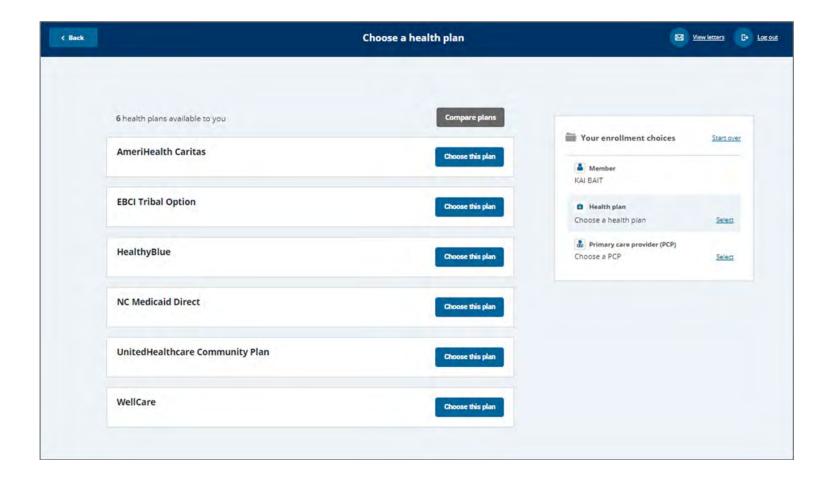




Health Plan Lookup Tool

- Members can select up to three health plans to view side-by-side.
- Members can view:
 - Copays
 - Services covered
 - Website
 - Phone number

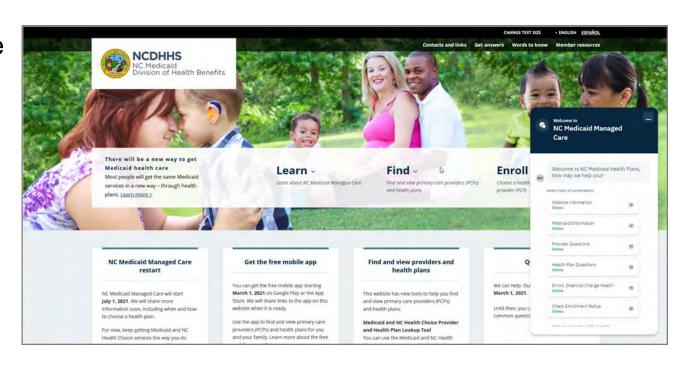




Web Chat



- Web chat service is available via a secure web portal.
- Web chat adds an online alternative for real-time assistance for users.
- Members can begin a web chat conversation from any page on the website via the "Chat with Us!" button.
- Web chat is also compatible with iOS and Android operating systems for mobile users.
- Enrollment Specialists will provide chat assistance, answer questions, and direct members to appropriate pages on the website to learn more.



Multilingual

In English or Spanish, members can authenticate and change their Medicaid health plan.

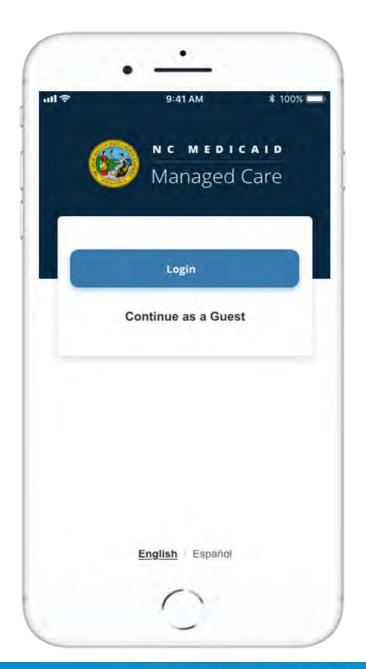
NC Medicaid Managed Care Mobile App

Real-time Data

The data-drive mobile app presents information and options specifically matched to each member's Medicaid case. This allows individuals to change to a health plan that is right for them.

Health Plan Option Guide

Members can use the Health Care Option Guide to view health plans to enable informed decisions. They can view health plan benefits and services in addition to contact information.



Public Access

Logged-in users can review and edit their profile information, helping to maintain accurate and up-todate information.

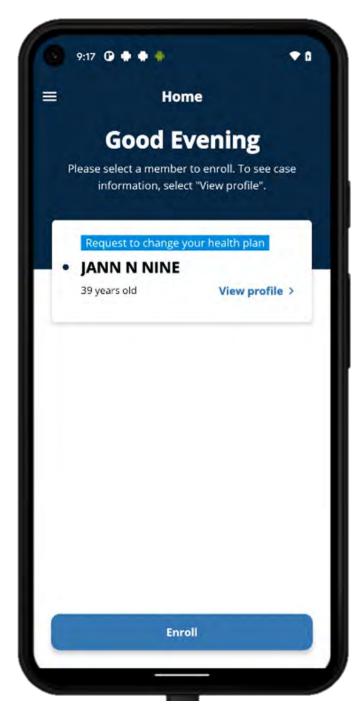
FAQs/Help

Members can access built-in help features, frequently asked questions, and tutorial screens for ease of use. For additional assistance, contact information is provided for the call center, including easy to tap buttons to call instantly.

Provider Search

Members can easily search providers by name, city, county, zip code, provider languages, provider gender, clinic name, specialty, or affiliate hospitals. Provider listings also include the health plans they are contracted with.

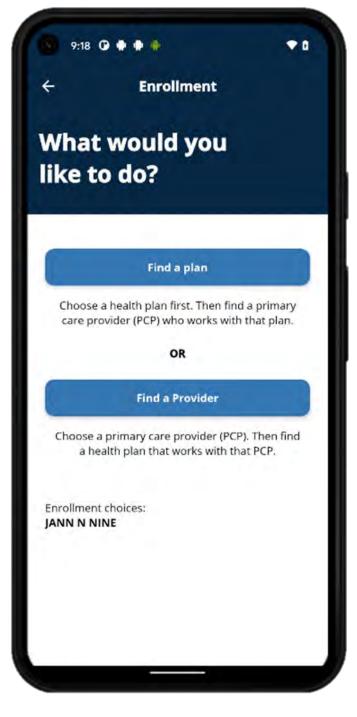






App Features

- The mobile app allows for seamless connection and interaction with members.
- Within the app, the Head of Household can:
 - View all case contact information
 - Edit some case contact information
 - View all member enrollment information
 - Edit all member enrollment information





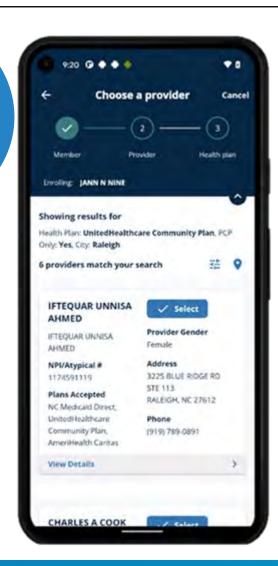
Find a Health Plan

- All health plans available in a member's county will display, as well as the total number of health plans available.
- Users can open the link to the Health Care Option Guide to view information about the health plans.
- Members can change a health plan.

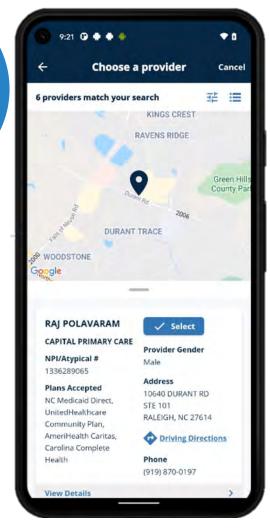
Provider Search Results

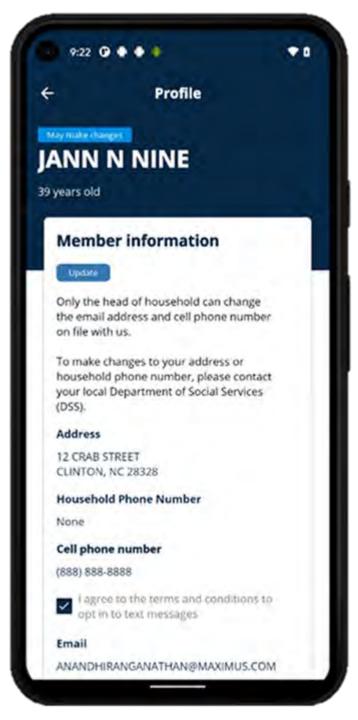


List View



Map View







Enrollment

- Users can only make enrollment changes to one member at a time.
- Users can use the app to:
 - Change health plans
 - Search for a PCP in guest mode
 - Request for disenrollment
 - Search for a PCP



HOURS:

7 a.m. - 5 p.m. Monday - Saturday

1-833-870-5500 TTY: 711 or RelayNC.com

The call is toll free

Enrollment Call Center



Enrollment Specialists are available at the Call Center for support. The call is toll free.

We are available to:

- Provide choice counseling
- Support search for preferred PCP
- Discuss health plan services
- Help new members change health plan
- Assist with some demographic changes
- Disenroll members as needed
- Process Enrollment Broker complaints and grievances
- Facilitate appeals process
- Provide support for the website and mobile app
- Aid with deaf and non-English speaking members

Partner Engagement & Community Outreach

Partner Engagement Events



Types of Events:

Community education:

Virtual Presentation
Virtual Meet and Greet

Community events:

Virtual Informational meeting



Types of Materials:

Marketing materials:

Flyers, posters, etc.

Community Outreach Events



Types of Events:

Community education:

Virtual Presentation

Community events:

Virtual Informational meeting



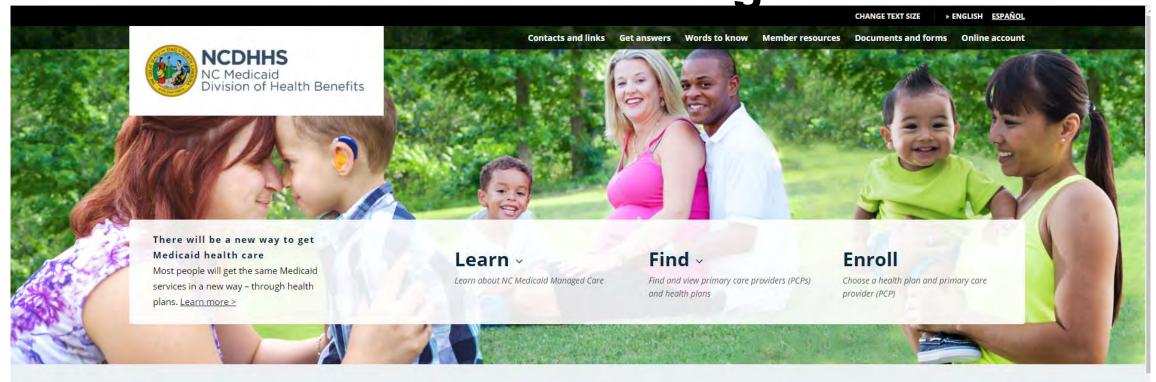
Types of Materials:

Marketing materials:

Flyers, posters, etc.



Outreach Events: Home Page



Meetings and events

Learn more about NC Medicaid Managed Care. Join us at a community meeting or event.

Find meetings and events near you >

Get the free mobile app

To get the app, search for **NC Medicaid Managed Care** on <u>Google Play</u> or the <u>App</u>
<u>Store</u>.





Use the app to find and view primary care providers (PCPs) and health plans for you

Find and view providers and health plans

This website has new tools to help you find and view primary care providers (PCPs) and health plans.

Medicaid and NC Health Choice Provider and Health Plan Lookup Tool

You can use the Medicaid and NC Health Choice Provider and Health Plan Lookup

Ouestions?

We can help. Call us to get answers to your questions about NC Medicaid Managed Care. The call is toll free.

Phone: 1-833-870-5500 (TTY: 1-833-870-5588)

Hours of operation: 7

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We are closed right now. You can ... , a



Outreach Events: Meetings – Select County



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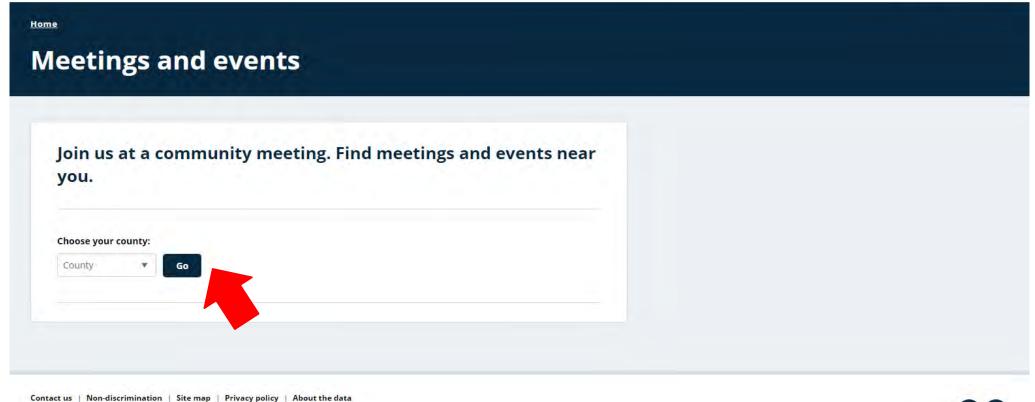
Learn ✓ Learn about NC Medicaid Managed Care

Find ~

Find and view primary care providers
(PCPs) and health plans

Enroll
Choose a health plan and primary care provider (PCP)

Contacts and links
Get answers
Words to know
Member resources
Documents and forms
Online account





Key Takeaways



How Members Can Get Support

There are several ways that members can get information or support. Online and mobile app are recommended.



ONLINE

Learn about the health plans by going to ncmedicaidplans.gov, where they can also chat with an Enrollment Specialist



MOBILE APP

Available on Android or iPhone

To get the free app,
members should search
for NC Medicaid
Managed Care in Google
Play or the App Store



CALL

Learn about the health plans by speaking with an Enrollment Specialist via phone at 1-833-870-5500 TTY: 711 or RelayNC.com

The call is toll free.



Answering Member Questions...

Who To Contact



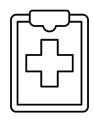
ABOUT ELIGIBILITY

Contact their local DSS Find contact information at <u>ncdhhs.gov/localdss</u>



ABOUT NC MEDICAID DIRECT BENEFITS AND CLAIMS

Call the NC Medicaid Contact Center: 1-888-245-0179



ABOUT CHOOSING OR CHANGING A HEALTH PLAN

Go to
ncmedicaidplans.gov
Use the NC Medicaid
Managed Care mobile app
Call 1-833-870-5500 (TTY:
711 or RelayNC.com)
The call is toll free.



ABOUT HEALTH PLAN BENEFITS, REPLACEMENT CARDS, OR CHANGE IN PCP

Call their health plan
*EBCI Tribal Option
members will contact
DSS for replacement
cards and change in
PCP

Health Plan Contact Information

| Health Plan | Website | Phone |
|---|--------------------------------|--|
| * EBCI TRIBAL OPTION | www.EBCITribalOption.com | 1-800-260-9992 (TTY: 711) |
| WellCare® Beyond Healthcare. A Better You. | www.wellCare.com/nc | 1-866-799-5318 (TTY: 711) |
| UnitedHealthcare® Community Plan | www.UHCCommunityPlan.com/NC | 1-800-349-1855 (TTY: 711) |
| Healthy Blue | www.HealthyBlueNC.com | 1-844-594-5070 (TTY: 711) |
| AmeriHealth Caritas North Carolina | www.AmeriHealthCaritasNC.com | 1-855-375-8811 (TTY: 1-866-209-6421) |
| * carolina complete health | www.CarolinaCompleteHealth.com | 1-833-552-3876 (TTY: 711 or 1-833-552-2962) |
| *EBCI Tribal Option and Carolina Complete Health are not offered in all counties. | | |



Questions?



Thank you!

